

Clarification # 1 – 15.02.18

1. The company being awarded the concession must operate an inter-island fleet of 5 ropax vessels?

answer: Yes. The company must operate 5 ROPAX ships in the inter-island maritime transport according to the lines, careers and frequencies which will be fixed under the public service concession contract;

2. "Comprovada capacidade para afretar" - the five ropax vessels can be chartered? We are trying to understand the following: can the vessels be time chartered or bare-boat chartered, or must the vessels be owned by the company that is participating in the the tender and potentially awarded the concession?

answer: Vessels cannot be chartered. The objective is to guarantee the continuity of the of the public service provision in case of suspension, redemption or termination of the concession. The ships have to be acquired by the concessionaire.

3. Do the 5 vessels need to be registered in CV and have the CV flag or can they have a foreign registration and foreign flag?

By the law all ships carrying inter-island maritime transport must be registered and have Cabo Verdean flag. The concession also follows these legal requirements.

Clarification # 2 - 17.02.18

1. The selected firm will have an exclusive concession contract which will not allow new operators to enter the sector for the duration of the contract, or 20 years. What happens to the existing fleet?

answer: The current ship-owners are free to maintain or withdraw their existing fleet, with the condition that in two years they will be obliged to have the certificate of class issued by an organization recognized by the State of Cabo Verde;

2. If they continue operating will they be able to operate the same routes as the concession?

answer: Yes, the current operators may operate on the same routes as the public service. The market is free for the current operators. There will be no new entrants in markets after the concession.

3. What happens to a lucrative route such as Mindelo /Porto Novo? Will the maritime administrators allow Armas, Inter-Ilhas, Fast Ferry and one of the concession vessels operating this line?

answer: The public service covers all current lines and aims to promote operational efficiency, greater integration of the lines, better logistics and quality in the different lines. As stated in question 2, the current operators may operate on the same routes as the public service this includes Armas, Inter-ilhas, Fast Ferry.